

Greenhill

2024 INVESTMENT BANKING SUMMER ANALYST POSITION (TORONTO)

Firm Overview

Greenhill & Co. is a leading global independent investment bank focused on providing financial advice on significant mergers, acquisitions, restructurings, financings and capital raising to corporations, partnerships, institutions and governments. We act for clients located throughout the world from our offices in New York, London, Paris, Frankfurt, Hong Kong, Singapore, Stockholm, Sydney, Tokyo, Toronto, Chicago, Houston, Madrid, Melbourne and San Francisco. Greenhill has advised on transactions valued at more than \$1 trillion since 1996. Please visit www.greenhill.com for additional information.

Greenhill Canada Overview

Greenhill's Toronto office was established in 2006 and has ~16 professionals (including three Managing Directors who are all ex-Goldman Sachs)

Our Canadian team has originated and executed many landmark transactions over the last several years including:

- **Brookfield Renewable:** Acquisition of Westinghouse Electric Company for US\$7.9 billion
- **Recipe Unlimited:** Sale to Fairfax Financial Holdings for \$1.6 billion
- **GoodLife Fitness:** Refinancing and private debt financing
- **Score Media and Gaming:** Sale to Penn National Gaming for US\$2.0 billion
- **Cirque du Soleil:** CCAA and Ch. 15 restructuring process and \$1.5 billion sale to an investor consortium
- **Sunwing Airlines:** \$375 million debt financing with the Government of Canada
- **Aritzia:** Monetization of shares held by Berkshire Partners for \$437 million
- **ALDO Group:** CCAA and Chapter 15 restructuring process
- **Alimentation Couche-Tard:** Sale of a controlling stake in CrossAmerica Partners LP
- **Sobeys (Empire Company):** Acquisition of Farm Boy for \$800 million
- **Government of Canada:** Acquisition of the Trans Mountain Pipeline system for \$4.5 billion
- **Whistler Blackcomb Holdings:** Sale to Vail Resorts for \$2.0 billion

We emphasize an environment of learning, development and mentorship and several Greenhill Toronto analysts/associates have placed at leading firms in other industries including private equity (Onex, Brookfield, TorQuest, Crosspoint) and top graduate schools (two sent directly from Greenhill Toronto to the MBA program at Harvard Business School since 2019)

Job Description

The Investment Banking Summer Analyst ("Summer Analyst") position at Greenhill offers qualified candidates exposure to all aspects of global mergers and acquisitions, corporate restructuring and other strategic advisory. Due to the size of the Firm, a Summer Analyst position at Greenhill provides outstanding experience and unparalleled exposure to its senior professionals. Responsibilities include valuing companies using a variety of methodologies, preparing and delivering presentations, conducting research, drafting selling memoranda, analyzing business models and participating in due diligence and client meetings.

Required Skills

Qualified candidates for a Summer Analyst position at Greenhill must exhibit a strong history of exceptional academic achievement in conjunction with a mix of strong interpersonal and analytical skills. Candidates should also have excellent organizational and time management skills as well as demonstrable leadership qualities outside of the classroom. Individuals selected must thrive while working in a team environment. Candidates must also be highly self-motivated and exhibit a strong desire to learn. Personal integrity, self-discipline, confidence and strong communications skills are essential for individuals to excel in Greenhill's entrepreneurial environment.

Note: We are only considering undergraduate students with an expected 2025 graduation for this position

Application Instructions

Please send your cover letter, resume and transcripts to TorontoSA2024@greenhill.com no later than **5:00PM (Eastern Time)** on **Friday, March 17th, 2023** with the subject "**2024 Summer Analyst Application – [First and Last Name]**"